



## April 2008

Dear MForum Members,

Welcome to the April edition of MForum News 2008.

We do not yet have a final copy of the questionnaire that we promised, but hope that it will be with you before too long. In the meantime if you do have any comments / thoughts on how the MForum is run, do please let us know either by phone or email (contact details below)

As always, if you have any articles that you would like to be included in next month's newsletter, please do contact me to arrange this for you.

Kind regards

Anna Whitson  
Tel: 01225 785580  
[annaw@monahans.co.uk](mailto:annaw@monahans.co.uk)

### Dates for your diary in 2008

Date	Event	Sponsor	Venue	Time
17 <sup>th</sup> April	Quiz & Networking	Handelsbanken	Slug & Lettuce, Bath	18.00
15 <sup>th</sup> May	Networking Meeting	Natwest	Shrivenham Tank Museum	18.00
19 <sup>th</sup> June	Networking Meeting	Withy King	Slug & Lettuce, Bath	18.00
17 <sup>th</sup> July	Networking Meeting	Morris Owen	The Spot, Swindon	18.00
18 <sup>th</sup> September	Networking Meeting	TTLP	Slug & Lettuce, Bath	18.00
16 <sup>th</sup> October	Wine Tasting Evening	Monahans	Swindon	18.00

If you would like to sponsor the event in November or our Christmas party in December, please contact Anna at Monahans.



## APRIL NEWS

### Its Quiz time!!

As you will have seen from the diary, a night of fun and entertainment is promised by this months sponsors in the form of a quiz night to be held at the Slug and Lettuce in Bath on Thursday April 17<sup>th</sup>. The evening will commence at 6pm and if past events are anything to go by ,this promises to be one to attend! It will be a very informal night with teams being made at the start of the night. There is no fee to enter and not only will there be the satisfaction of the winning team knowing they are the best, but there is also a 'mystery prize' up for grabs. To enter, simply contact or Sarah Sheppard at Handelsbanken on the number below or simply turn up on the night.

Sarah Sheppard  
Handelsbanken  
01793 876 221

# Handelsbanken

### Atlas Genetics secures £2M to develop sub 30 minute test for infectious diseases

South West Ventures Fund and Finance South West Growth Fund have led a £2.1m further funding round in the Bath-based company, Atlas Genetics, which is developing a 'point of care' molecular diagnostic platform that gives clinicians results in less than 30 minutes from taking the patient sample. The company is currently working on tests for Meningitis, Chlamydia, Group B Streptococcus and the hospital "super-bug" MRSA.

The company, formed in 2005 as a spin-out from Bath University, has raised the additional funds to conduct a clinical evaluation for the detection of Group B Streptococcus in pregnant women, an infection which can lead to life-threatening sepsis and Meningitis in neo-natal children.

This latest round sees further funding being provided by existing investors, South West Ventures Fund, GEIF and private investors through the SWAIN business angel's network. New investors in the round are the Finance South West Growth Fund and Braveheart Ventures.

For any further information please contact Matt Anderson or Hannah Roberts at Montage communications on 0845 644 5404 / 07872 399 767 or email: [Hannah@montagecomms.com](mailto:Hannah@montagecomms.com)





## APRIL NEWS CONTINUED



### M3 secures buyer for integrated fire and security company

Advance Peripheral Systems Ltd, based in Worcester and London, has been acquired by Environmental Property Services plc in a deal where M3 Corporate Finance were lead advisors to the seller and also brokered the deal.

Advance Peripheral Systems Ltd (APS) is one of the most modern and innovative electronic security companies in the UK and winners of the 2007 CBI growing business award for the use of technology in business. EPS Security is already a major supplier of security services to the financial, private and public sectors but with the purchase of Advanced Peripheral Systems will increase the range of services offered and move EPS closer to their goal of providing all encompassing solutions to end users.

Mark Crossfield, a partner at M3 said "We are very pleased to have been able to use our contacts to find so many high quality buyers like EPS. Having worked with Andy for a number of years, we knew the business well and were able to market it effectively. The sale transaction can be very complicated and time consuming for sellers, so I am very happy we were able to steer the parties and project manage the deal to a successful conclusion."

For more information contact 0845 2700345 or email: [info@m3cf.co.uk](mailto:info@m3cf.co.uk)

[www.m3cf.co.uk](http://www.m3cf.co.uk)

### A warm welcome from Barclays

Hi, I'm Simon, and I have worked for Barclays for the last 11 years. My passion is providing an exceptional level of customer service to all of my customers and Key Business contacts. I see myself as a Key component of all my customers businesses and through understanding the business from top to bottom I provide solutions for their business success. This is how I differentiate myself from my competitors in gaining new business

Simon Beard - Relationship Manager - 07920 266030

[www.barclays.com](http://www.barclays.com)





## APRIL NEWS CONTINUED

### Quiz mania hits the South West

A successful and entertaining quiz was held for the Bath Young Professionals Quiz night. This quiz was sponsored by Monahans and Thring Townsend Lee & Pemberton solicitors and took place on the 26<sup>th</sup> March in Bath. 15 teams from around Bath took part, but some teams had to be turned away due to lack of space so a larger venue is already being thought of for next year. £670 was raised on the night for the chosen charity Shelter, and thanks go to all those who donated raffle prizes for the night.

### Keep the Wiltshire Air Ambulance Flying

Take part in a sponsored walk for charity on Saturday 7<sup>th</sup> and Sunday 8<sup>th</sup> June 2008. The Wiltshire Air Ambulance is a life saving asset for all of the people of Wiltshire and is entirely dependent upon Public support to raise enough money each year to keep it flying. Four local businesses are organising this event for the third year, having raised over £16,000 in 2006 and 2007. Perfect for groups of friends or for business teams.

There are four options to take part:

- 1 The complete challenge – 55 miles long and starting in Devizes, you will walk a circular route around 7 of the white horses of Wiltshire and see some of the most beautiful countryside in England.
- 2 The relay challenge – split the distance up amongst your team and undertake it as a relay ... you can decide how far each person walks.
- 3 One day challenge – walk half the route by only participating on either Saturday or Sunday
- 4 Family challenge – A very popular option is the Family Challenge on Sunday. This 7 mile route is perfect for families or groups of friends who would like to enjoy a few hours walking whilst helping to raise funds for a worthy cause.

To enter a team, please visit the white horse challenge website: [www.whitehorsechallenge.co.uk](http://www.whitehorsechallenge.co.uk)

Alternatively, please contact the Monahans marketing team on 01225 785 520 or email: [marketing@monahans.co.uk](mailto:marketing@monahans.co.uk)





### APRIL SPONSORS



Founded in 1871 Handelsbanken is the largest bank in Sweden and the oldest quoted company on the Swedish Stock Exchange. From our first branch in London in 1988 we now have 50 across the country (including Bristol and Swindon locally) and our Bath branch opened in June last year.

Our initial team of four has grown to six and has an average of 25 years clearing bank experience and a wealth of local knowledge. The bank is a very decentralised organisation with no call centres or security "bunkers" and we therefore work with local professionals to deliver bespoke solutions to our mutual clients. As the staff have no sales targets we find it easy to put customers' needs genuinely at the centre of everything we do and the business to date has grown solely by word of mouth recommendation. We are delighted that a number of professionals have entrusted their own business needs to us already and look forward to working with you and your clients as we build long term relationships.

[www.handelsbanken.co.uk/Bath](http://www.handelsbanken.co.uk/Bath)