

FEBRUARY MFORUM NEWS



Bath - Swindon

Dear MForum Members,

Welcome to the **February** edition of MForum News **2011**.

As this is our first edition for 2011 I would like to wish you all a happy new year, although I know that seems a little late now!

Please see below the dates for your diary section below - our next networking meeting is on 17th Feb at The Slug & Lettuce in Bath and is being sponsored by Ultimate Finance.

Hope to see you there

Kind regards,

Clare Way

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Dates for your Diary 2011

| Date | Event | Sponsor | Venue | Time |
|------------|-------------------|-----------------------|----------------------|--------|
| 17th Feb | Networking Drinks | Ultimate Finance | Slug & Lettuce, Bath | 6.00pm |
| 17th March | Networking Drinks | Close Invoice Finance | Spot, Swindon | 6.00pm |
| 21st April | Wine Tasting | Monahans | Bath | 6.00pm |
| 19th May | Networking Drinks | HSBC | The Spot, Swindon | 6.00pm |

To view back copies of the MForum newsletter, click on this link: <http://www.monahans.co.uk/web/services-corpfinance-mforum.asp>

ultimate finance are a leading provider of invoice trade and asset finance to SMEs



ultimate finance group invite you to join them for an informal get together from 6pm on Thursday 17th Feb at The Slug and Lettuce in Bath



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Leading Bath Solicitors Buck The Trend

Mogers Solicitors are pleased to announce 5 new appointments and one promotion to partner, reflecting the firms continuing success at a time when many other law firms are downsizing.

Tom Webb has been appointed as a partner in the company and commercial team. Having previously been an associate at Clarke Willmott in Bristol, Tom brings substantial experience in mergers, acquisitions and corporate finance work to the team.

Sean McDonough has been appointed as partner in the commercial team specialising in business services and employment law. Sean will work closely with Tim Gofton, Mogers existing employment lawyer, to further develop the services offered to Mogers corporate and commercial clients.

Samantha Brown joins the commercial property team after leaving MLM Cartwright in Cardiff. Specialising in property acquisitions and disposals, landlord and tenant matters and development land transactions Samantha is a welcome addition to the team.

Thomas Chiffers joins the private client team after leaving Wilsons in Salisbury and his appointment will ensure the team to continue to expand the services offered to its clients.

Jenny Martin joins the residential team, having completed her training at TLT in Bristol and will qualify as a Legal Executive in February 2011. Jenny is an excellent addition to the team and we are delighted that she has joined Mogers.

The appointments come hot on the heels of the promotion of Ian Davies who in May 2011 will assume his position as partner in the commercial property team. Derwent Campbell, Managing Partner, said: 'These are exciting times for Mogers, we are seeing strong growth in our specialist functions, which is helping to fuel growth across all areas of the business, creating new opportunities for everyone who works here and providing our clients with the comprehensive services they need.'



Left to right: Tom Chiffers (private clients) Samantha Brown (Commercial Property) Tom Webb (Company & Commercial Partner) Jenny Martin (Residential Property) & Sean McDonough (Employment Partner)

www.mogers.co.uk

It's Invoice Discounting, Jim – but not as we know it!

We all think we know what invoice discounting is but The Interface Financial Group have introduced a twist which opens up a whole new set of possibilities for this tried and tested financial product and Jeremy Lawrence has recently started to represent the group in Wiltshire.

Interface provide "Spot" or "transactional" factoring and can provide a quick and relatively low cost solution to SME's with cash tied up in slow paying debtors. What Interface does is to buy individual invoices or groups of invoices, in one-off transactions. Once the invoice has been paid that transaction is complete. Interface can often fund businesses which conventional providers are unable to help – for instance, businesses which are too young or growing too fast to qualify for bank lending, or which are going through temporary difficulties and have lost their bank's confidence (but still need to pay the wages, VAT etc!) For more information, contact Jeremy Lawrence.

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